

# **Fredrik Stanton**

**American Author**

## ***“Great Negotiations”***

In his successful book *Great Negotiations: Agreements that changed the Modern World*, Fredrik Stanton puts forth a fresh approach to understanding the role of diplomacy in shaping the world, while showing how negotiations have altered the course of history. Published in April, it was recently added to the American Foreign Service Association and the U.S. State Department’s recommended reading for its professionals.

Besides pinpointing examples of successful negotiating techniques in his lecture, Fredrik will also discuss Ralph Bunche’s mediation of the 1949 Arab-Israeli Armistice negotiation, a key success for the United Nations by one of its most remarkable figures.

Fredrik is a John C. Whitehead Fellow of the Foreign Policy Association; has appeared on C-Span’s *Washington Journal* and *Voice of America*; and his writing can be found in several prestigious publications including the U.N. Association’s “*A Global Agenda*”.

He received a B.A. in Political Science from Columbia University and has served as an election monitor in Armenia, Republic of Georgia, Bosnia, Kosovo and Azerbaijan.